

Organization Information

Organization name: The Art Center aka Anton Art Center

City: Mount Clemens

State: MI

County: Macomb

NISP Discipline: 5 - Visual Arts

NISP Institution: 15 - Arts Center

NTEE: A25 - Arts Education

Applicant is audited or reviewed by an independent accounting firm.

Federal ID # 237065452

Year organization founded: 1969

Organization type: 501(c)3 nonprofit organization

Fiscal year end date: 09-30

DUNS # 608483483

Full-time staff: 2

Paid FTEs: 4.05

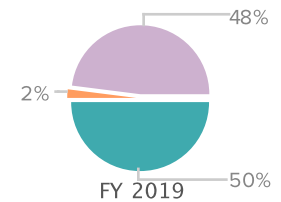
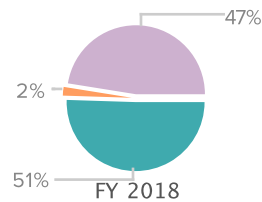
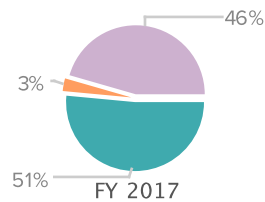
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Financial Summary

Unrestricted Activity	FY 2017	FY 2018	% Change	FY 2019	% Change
Unrestricted operating revenue					
Earned program	\$53,325	\$68,892	29%	\$97,427	41%
Earned non-program	\$146,172	\$149,617	2%	\$169,690	13%
Total earned revenue	\$199,497	\$218,509	10%	\$267,117	22%
Investment revenue	\$11,268	\$10,849	-4%	\$10,899	0%
Contributed revenue	\$224,496	\$232,708	4%	\$274,368	18%
Total unrestricted operating revenue	\$435,261	\$462,066	6%	\$552,384	20%
Operating expenses					
Program	\$334,149	\$359,404	8%	\$381,023	6%
Fundraising	\$15,762	\$23,151	47%	\$23,877	3%
General & administrative	\$156,758	\$94,236	-40%	\$149,910	59%
Total operating expenses	\$506,669	\$476,791	-6%	\$554,810	16%
Net unrestricted activity - Operating	-\$71,408	-\$14,725	79%	-\$2,426	84%
Net unrestricted activity - Non-operating			n/a		n/a
Total net unrestricted activity	-\$71,408	-\$14,725	79%	-\$2,426	84%
Net restricted activity	-\$39,340	\$148,379	477%	-\$72,310	-149%
Net total activity	-\$110,748	\$133,654	221%	-\$74,736	-156%

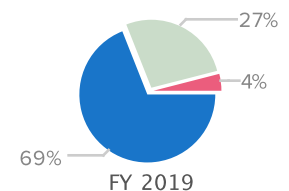
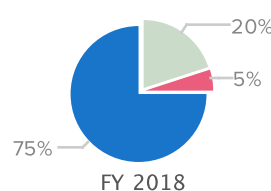
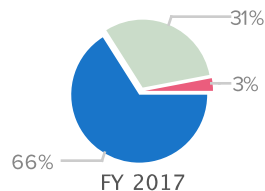
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Financial Summary

Balance Sheet Summary	FY 2017	FY 2018	% Change	FY 2019	% Change
Assets					
Current assets	\$122,334	\$184,253	51%	\$207,393	13%
Non-current assets	\$1,047,665	\$1,121,491	7%	\$1,031,518	-8%
Total Assets	\$1,169,999	\$1,305,744	12%	\$1,238,911	-5%
Liabilities					
Current liabilities	\$13,198	\$15,289	16%	\$23,192	52%
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$13,198	\$15,289	16%	\$23,192	52%
Net assets					
Unrestricted	\$1,129,118	\$1,114,393	-1%	\$1,111,967	-0%
Restricted	\$27,683	\$176,062	536%	\$103,752	-41%
Total net assets	\$1,156,801	\$1,290,455	12%	\$1,215,719	-6%
Total liabilities & net assets	\$1,169,999	\$1,305,744	12%	\$1,238,911	-5%

Mission

The Anton Art Center's mission is to enrich and inspire people of all ages through the arts

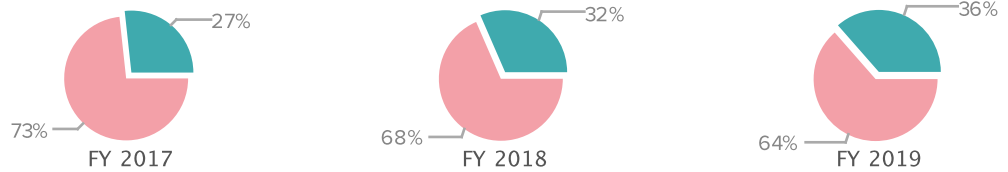
Revenue Details

	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
	Total	Total	Total	Unrestricted	Restricted
Operating Revenue					
Earned - Program					
Membership revenue	\$13,327	\$14,770	\$16,218	\$16,218	
Gallery sales	\$4,550	\$1,145	\$7,320	\$7,320	
Tuitions and registration fees	\$35,448	\$52,977	\$73,889	\$73,889	
Other program revenue	\$0	\$0	\$0	\$0	
Total earned - program	\$53,325	\$68,892	\$97,427	\$97,427	\$0
Earned - Non-program					
Gift shop and merchandise fees	\$65,306	\$70,297	\$78,287	\$78,287	
Sponsorship revenue	\$28,830	\$32,509	\$49,725	\$49,725	
Application fees	\$20,588	\$20,801	\$10,707	\$10,707	
Other earned revenue	\$31,448	\$26,010	\$30,971	\$30,971	
Total earned - non-program	\$146,172	\$149,617	\$169,690	\$169,690	\$0
Total earned revenue	\$199,497	\$218,509	\$267,117	\$267,117	

	FY 2017	FY 2018	FY 2019	FY 2019	FY 2019
Contributed	Total	Total	Total	Unrestricted	Restricted
Trustee & board	\$7,930	\$10,500	\$7,760	\$7,760	\$0
Individual	\$25,045	\$37,642	\$32,139	\$32,139	\$0
Corporate	\$4,920	\$6,400	\$5,834	\$834	\$5,000
Foundation	\$36,500	\$211,500	\$38,483	\$38,483	\$0
City government	\$1,915	\$1,895	\$1,111	\$1,111	\$0
County government	\$246	\$0	\$3,371	\$3,371	\$0
State government	\$78,600	\$83,150	\$83,360	\$39,360	\$44,000
In-kind operating contributions	\$30,000	\$30,000	\$30,000	\$30,000	\$0
Net assets released from restriction	\$0	\$0	\$0	\$121,310	-\$121,310
Total contributed revenue	\$185,156	\$381,087	\$202,058	\$274,368	-\$72,310
Operating investment revenue	\$11,268	\$10,849	\$10,899	\$10,899	\$0
Total operating revenue	\$395,921	\$610,445	\$480,074	\$552,384	-\$72,310
Total operating revenue less in-kind	\$365,921	\$580,445	\$450,074	\$522,384	-\$72,310
Transfers and re-classifications					
Total non-operating revenue	\$0	\$0	\$0		
Total revenue	\$395,921	\$610,445	\$480,074	\$552,384	-\$72,310
Total revenue less in-kind	\$365,921	\$580,445	\$450,074	\$522,384	-\$72,310

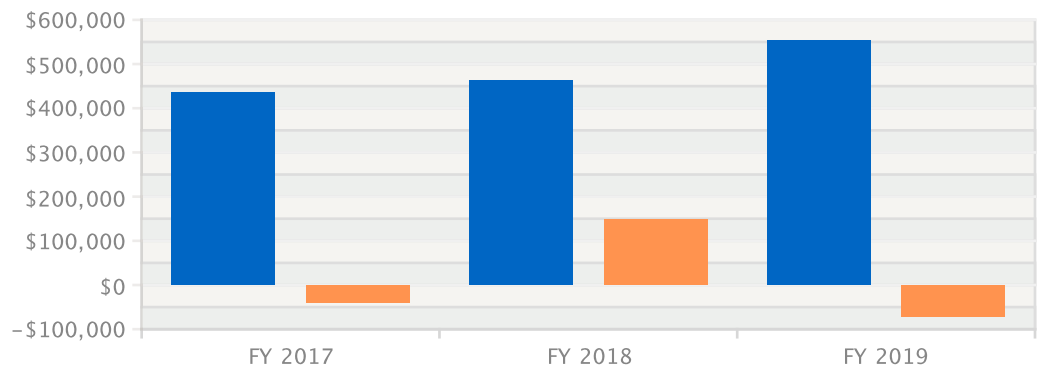
Earned Revenue

■ Program Revenue
 ■ Non-program Reven...



Revenue by Restriction

■ Unrestricted
 ■ Restricted



Fundraising Activity

	FY 2017	FY 2018	% Change	FY 2019	% Change
Total contributed revenue <i>(Includes operating and non-operating revenue)</i>	\$185,156	\$381,087	106%	\$202,058	-47%
Total fundraising expense	\$15,762	\$23,151	47%	\$23,877	3%
Total expenses <i>(Includes non-operating expenses)</i>	\$506,669	\$476,791	-6%	\$554,810	16%

Metrics

Fundraising expense as a % of total contributions	9%	6%	12%
Fundraising expense as a % of total expense	3%	5%	4%
Fundraising Efficiency	\$11.75	\$16.46	\$8.46
Net Contributed Revenue	\$169,394	\$357,936	\$178,181

Fundraising expense as a % of total contributions shows how much you are spending to generate contributed revenue.

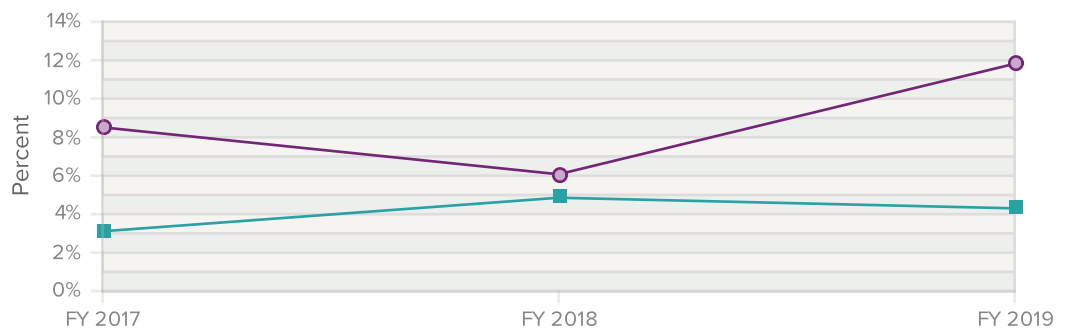
Fundraising expense as a % of total expense shows what percentage of total expenses you are spending on fundraising efforts.

Fundraising efficiency calculates the average dollar amount of contributions raised from each dollar spent on fundraising.

Net contributed revenue shows how much an organization received in contributions net of all fundraising costs.

Fundraising Expense Percentages

- As a % of total contributions
- As a % of total expenses



	FY 2017			FY 2018			FY 2019		
	Contributions	Contributors	Average Contribution	Contributions	Contributors	Average Contribution	Contributions	Contributors	Average Contribution
Board	\$7,930	12	\$661	\$10,500	14	\$750	\$7,760	10	\$776
Individuals	\$25,045	173	\$145	\$37,642	141	\$267	\$32,139	77	\$417
Corporate	\$4,920	33	\$149	\$6,400	25	\$256	\$5,834	6	\$972
Foundation	\$36,500	5	\$7,300	\$211,500	4	\$52,875	\$38,483	10	\$3,848
Government <i>(Includes Tribal)</i>	\$80,761	25	\$3,230	\$85,045	3	\$28,348	\$87,842	3	\$29,281
Total	\$155,156	248	\$626	\$351,087	187	\$1,877	\$172,058	106	\$1,623
Board Members		14			14			10	
Percentage of board members who contribute		86%			100%			100%	

The Art Center aka Anton Art Center

Special Event Details	FY 2017	FY 2018	FY 2019
Special events contributed revenue - Gross	\$0	\$0	\$1,983
Special events contributed revenue - Net	\$0	\$0	\$1,983
Contributors, underwriters and sponsors - Other			1
Contributors, underwriters and sponsors - Total	0	0	1
Revenue lines containing contributed revenue from special events			Foundation

Expense Details

	FY 2017 Total	FY 2018 Total	% Change	FY 2019 Total	% Change	FY 2019 Program	FY 2019 Fundraising	FY 2019 General & Administrative
Personnel expenses - Operating								
W2 employees (salaries, payroll taxes and fringe benefits)	\$148,934	\$164,379	10%	\$165,017	0%	\$94,055	\$8,250	\$62,712
Independent contractors	\$128,086	\$86,786	-32%	\$95,226	10%	\$86,393	\$3,700	\$5,133
Professional fees	\$9,108	\$9,060	-1%	\$12,196	35%	\$5,339	\$493	\$6,364
Total personnel expenses - Operating	\$286,128	\$260,225	-9%	\$272,439	5%	\$185,787	\$12,443	\$74,209
Non-personnel expenses - Operating								
Advertising and promotion	\$11,500	\$7,833	-32%	\$12,477	59%	\$7,112	\$624	\$4,741
Conferences and meetings	\$700	\$2,185	212%	\$35,410	1,521%	\$21,473	\$1,621	\$12,316
Dues and subscriptions	\$6,946	\$6,148	-11%	\$6,873	12%	\$3,917	\$344	\$2,612
Grant awards and similar amounts paid	\$44,785	\$41,969	-6%	\$43,984	5%	\$43,984	\$0	\$0
Insurance	\$4,711	\$4,402	-7%	\$5,017	14%	\$2,839	\$266	\$1,912
Occupancy costs	\$54,667	\$61,761	13%	\$74,122	20%	\$42,061	\$3,843	\$28,218
Office and administration	\$9,730	\$11,169	15%	\$13,186	18%	\$10,501	\$328	\$2,357
Printing, postage and shipping	\$9,322	\$9,766	5%	\$11,156	14%	\$6,998	\$1,533	\$2,625
Travel	\$2,953	\$2,138	-28%	\$1,361	-36%	\$770	\$72	\$519
Exhibition costs	\$5,846	\$6,194	6%	\$7,687	24%	\$7,687	\$0	\$0
Productions and events costs	\$23,209	\$18,207	-22%	\$25,459	40%	\$19,614	\$680	\$5,165
Other operating expenses	\$4,604	\$5,599	22%	\$5,665	1%	\$5,665	\$0	\$0
Depreciation	\$41,568	\$39,195	-6%	\$39,974	2%	\$22,615	\$2,123	\$15,236
Total non-personnel expenses - Operating	\$220,541	\$216,566	-2%	\$282,371	30%	\$195,236	\$11,434	\$75,701
Total operating expenses	\$506,669	\$476,791	-6%	\$554,810	16%	\$381,023	\$23,877	\$149,910
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$506,669	\$476,791	-6%	\$554,810	16%	\$381,023	\$23,877	\$149,910
Total expenses less in-kind	\$476,669	\$446,791	-6%	\$524,810	17%			
Total expenses less depreciation	\$465,101	\$437,596	-6%	\$514,836	18%			
Total expenses less in-kind and depreciation	\$435,101	\$407,596	-6%	\$484,836	19%			

Balance Sheet

Assets	FY 2017	FY 2018	% Change	FY 2019	% Change
Current assets					
Cash	\$117,644	\$123,785	5%	\$138,313	12%
Receivables	\$1,430	\$52,505	3,572%	\$58,609	12%
Investments	\$0	\$0	n/a	\$0	n/a
Prepaid expenses & other	\$3,260	\$7,963	144%	\$10,471	31%
Total current assets	\$122,334	\$184,253	51%	\$207,393	13%
Non-current investments					
Fixed assets (net)	\$1,047,665	\$1,021,491	-2%	\$981,518	-4%
Other non-current assets	\$0	\$100,000	n/a	\$50,000	-50%
Total non-current assets	\$1,047,665	\$1,121,491	7%	\$1,031,518	-8%
Total assets	\$1,169,999	\$1,305,744	12%	\$1,238,911	-5%
Liabilities & Net Assets					
Liabilities	FY 2017	FY 2018	% Change	FY 2019	% Change
Liabilities					
Accounts payable & other	\$13,198	\$15,289	16%	\$23,192	52%
Loans & other debt		\$0	n/a	\$0	n/a
Deferred revenue		\$0	n/a	\$0	n/a
Total current liabilities	\$13,198	\$15,289	16%	\$23,192	52%
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
Total liabilities	\$13,198	\$15,289	16%	\$23,192	52%
Net assets					
Unrestricted	\$1,129,118	\$1,114,393	-1%	\$1,111,967	-0%
Restricted	\$27,683	\$176,062	536%	\$103,752	-41%
Total net assets	\$1,156,801	\$1,290,455	12%	\$1,215,719	-6%
Total liabilities & net assets	\$1,169,999	\$1,305,744	12%	\$1,238,911	-5%

Balance Sheet Metrics

	FY 2017	FY 2018	FY 2019
Months of operating cash -- Unrestricted	2.13	2.46	2.99
Total working capital -- Unrestricted	\$81,453	\$92,902	\$130,449
Current ratio	9.27	12.05	8.94
Debt service impact	0%	0%	0%

Months of Operating Cash -- Unrestricted represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents. $\text{Cash} + \text{Cash Equivalents} / (\text{Total Expense} / 12)$. The ratio is calculated using unrestricted numbers only.

Total working capital -- Unrestricted consists of the resources available for operations, and in this report is calculated as unrestricted current assets minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden.

Attendance

In-person Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
In-person participation - paid	1,231	1,638	33%	736	-55%
In-person participation - free	19,017	17,033	-10%	15,402	-10%
Total in-person participation	20,248	18,671	-8%	16,138	-14%

Types of In-person Attendance	FY 2017	FY 2018	% Change	FY 2019	% Change
Performance tickets	60	1	-98%	148	14,700%
Admissions	16,711	15,487	-7%	13,992	-10%
Registrants for classes/workshops	402	626	56%	913	46%
Guided tours participants		80	n/a	135	69%
Lecture attendees	70	90	29%	200	122%
Festival attendees	3,005	2,387	-21%	750	-69%
Total in-person participation	20,248	18,671	-8%	16,138	-14%

Attendance Ages	FY 2017	FY 2018	% Change	FY 2019	% Change
Children (18 and under)	4,657	6,981	50%	6,132	-12%
Children served in schools	550	90	-84%	0	-100%
Seniors	3,037	3,792	25%	6,778	79%
Adults	12,554	7,898	-37%	3,228	-59%

Other Participation	FY 2017	FY 2018	% Change	FY 2019	% Change
Grant applicants	45	41	-9%	52	27%
Grant recipients	19	19	0%	26	37%
Competition entrants	0	1,620	n/a	70	-96%
Competition winners	0	164	n/a	38	-77%

Program Activity

			% Change		% Change
Distinct productions	2	1	-50%	1	0%
Total performances	2	1	-50%	2	100%
Temporary exhibits	15	15	0%	8	-47%
Traveling exhibits	0	0	n/a	1	n/a
Distinct classes/workshops	39	38	-3%	68	79%
Distinct class series/courses	74	41	-45%	68	66%
Total classes/class sessions	45	145	222%	54	-63%
Distinct guided tours		1	n/a	1	0%
Total guided tour occurrences		8	n/a	12	50%
Distinct lectures	4	1	-75%	2	100%
Lecture occurrences	4	6	50%	6	0%
Programs offered in schools	1	1	0%	0	-100%
Hours of programming in schools	576	7	-99%	0	-100%
Number of schools served	3	2	-33%	0	-100%
Artists placed in schools	3	2	-33%	0	-100%
Fairs/festivals/parades	1	1	0%	1	0%
Competitions hosted	0	8	n/a		-100%

Staffing

Staff & Non-Staff Statistics	FY 2017		FY 2018		FY 2019	
	# of People	FTEs	# of People	FTEs	# of People	FTEs
Full-time permanent employees	2	2	2	2	2	2
Part-time permanent employees	5	1.62	6	2	3	2.05
Part-time volunteers	215	6.02	215	6.02	216	6.05
Total	222	9.64	223	10.02	221	10.1

	FY 2017	FY 2018	% Change	FY 2019	% Change
Independent contractors	182	154	-15%	172	12%
Interns and apprentices	0	0	n/a	1	n/a

Staff Expenses	FY 2017	FY 2018	% Change	FY 2019	% Change
W2 employees -- Salaries	\$121,677	\$129,068	6%	\$127,585	-1%
Payroll taxes and fringe benefits	\$27,257	\$35,311	30%	\$37,432	6%
Total	\$148,934	\$164,379	10%	\$165,017	0%
Independent contractors	\$128,086	\$86,786	-32%	\$95,226	10%
Professional fees	\$9,108	\$9,060	-1%	\$12,196	35%
Non-operating personnel	\$0	\$0	n/a	\$0	n/a
Total personnel expenses	\$286,128	\$260,225	-9%	\$272,439	5%

Artists

	FY 2017	FY 2018	% Change	FY 2019	% Change
Independent Contractors that are Artists		133	n/a	166	25%

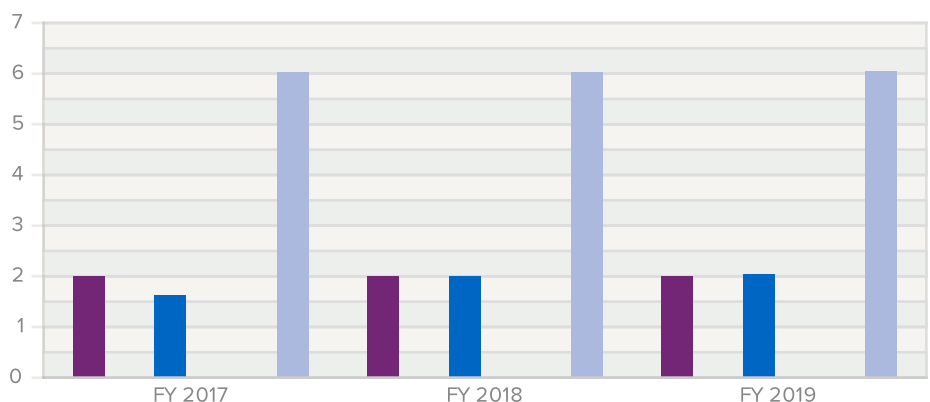
Payments to Artists	FY 2017	FY 2018	% Change	FY 2019	% Change
Artists & Performers Professional Fees		\$3,100	n/a	\$6,810	120%
Payments to Artists & Performers total		\$76,853	n/a	\$86,683	13%

Board Members

	FY 2017	FY 2018	% Change	FY 2019	% Change
Number of Board Members	14	14	0%	10	-29%
Hours Contributed	168		-100%	200	n/a

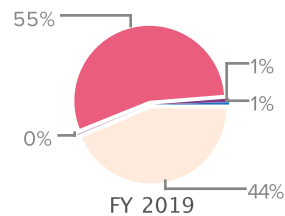
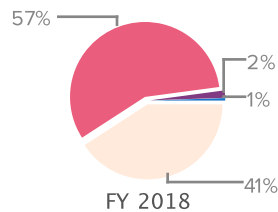
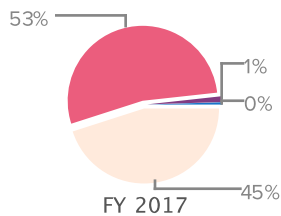
Full-time Equivalents

- Full-time Permanent Employees
- Full-time Seasonal Employees
- Part-time Permanent Employees
- Part-time Seasonal Employees
- Full-time Volunteers
- Part-time Volunteers



Employees by Type

- Full-time Permanent Employees
- Full-time Seasonal Employees
- Part-time Permanent Employees
- Part-time Seasonal Employees
- Full-time Volunteers
- Part-time or One-time Volunteers
- Interns & Apprentices
- Independent Contractors

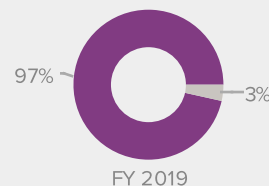
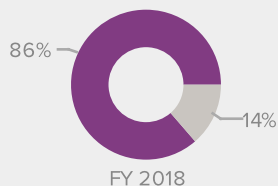


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Independent Contractors Who Are Artists

- Artists
- Non-Artists

FY 2017



The absence of a chart indicates that the organization did not have any data on artists in that category for that fiscal year..