



Organization Information

Organization name: The Art Center aka Anton Art Center  
 City: Mount Clemens  
 State: MI  
 County: Macomb  
 NISP Discipline: 5 - Visual Arts  
 NISP Institution: 15 - Arts Center  
 NTEE: A25 - Arts Education  
 Applicant is audited or reviewed by an independent accounting firm.

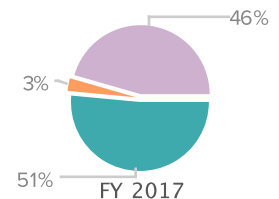
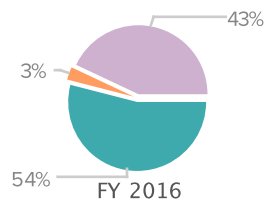
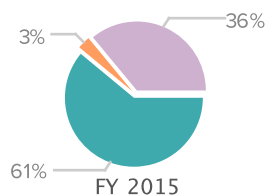
Federal ID #: 237065452  
 Year organization founded: 1969  
 Organization type: 501(c)3 nonprofit organization  
 Fiscal year end date: 09-30  
 DUNS #: 608483483  
 Full-time staff: 2  
 Paid FTEs: 3.62

A display value of -0% signifies a value of less than +/- 0.5%

Unrestricted Activity	FY 2015	FY 2016	% Change	FY 2017	% Change
<b>Unrestricted Operating Revenue</b>					
Earned Program	\$108,935	\$57,393	-47%	\$53,325	-7%
Earned Non-program	\$35,747	\$131,042	267%	\$146,172	12%
<b>Total Earned Revenue</b>	<b>\$144,682</b>	<b>\$188,435</b>	<b>30%</b>	<b>\$199,497</b>	<b>6%</b>
Investment Revenue	\$11,439	\$11,682	2%	\$11,268	-4%
Contributed Revenue	\$249,368	\$236,637	-5%	\$224,496	-5%
<b>Total Unrestricted Operating Revenue</b>	<b>\$405,489</b>	<b>\$436,754</b>	<b>8%</b>	<b>\$435,261</b>	<b>-0%</b>
Less in-kind	(\$30,000)	(\$30,000)	0%	(\$30,000)	0%
<b>Total Unrestricted Operating Revenue Less In-kind</b>	<b>\$375,489</b>	<b>\$406,754</b>	<b>8%</b>	<b>\$405,261</b>	<b>-0%</b>
<b>Expenses by Functional Total</b>					
Program	\$308,260	\$299,099	-3%	\$334,149	12%
Fundraising	\$12,596	\$14,108	12%	\$15,762	12%
General & Administrative	\$87,071	\$140,056	61%	\$156,758	12%
<b>Total Operating Expenses</b>	<b>\$407,927</b>	<b>\$453,263</b>	<b>11%</b>	<b>\$506,669</b>	<b>12%</b>
Less in-kind	(\$30,000)	(\$30,000)	0%	(\$30,000)	0%
<b>Total Operating Expenses Less In-kind</b>	<b>\$377,927</b>	<b>\$423,263</b>	<b>12%</b>	<b>\$476,669</b>	<b>13%</b>
Net Unrestricted Activity - Operating	-\$2,438	-\$16,509	-577%	-\$71,408	-333%
Net Unrestricted Activity - Non-operating	\$0		n/a		n/a
<b>Total Net Unrestricted Activity</b>	<b>-\$2,438</b>	<b>-\$16,509</b>	<b>-577%</b>	<b>-\$71,408</b>	<b>-333%</b>
Net Temporarily Restricted Activity	-\$23,890	\$40,913	271%	-\$39,340	-196%
Net Permanently Restricted Activity	\$0	\$0	n/a	\$0	n/a
<b>Net Total Activity</b>	<b>-\$26,328</b>	<b>\$24,404</b>	<b>193%</b>	<b>-\$110,748</b>	<b>-554%</b>

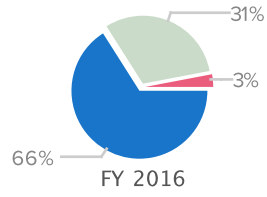
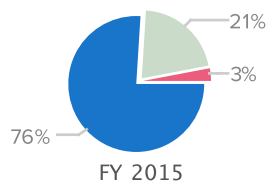
Revenue by Source

- Earned
- Investment
- Contributed

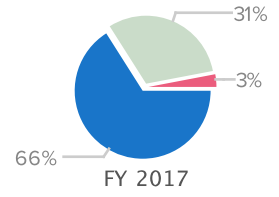


## Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



## The Art Center aka Anton Art Center



## Revenue Details

	FY 2015	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Operating Revenue						
Earned - Program						
Membership revenue	\$14,565	\$16,412	\$13,327	\$13,327		n/a
Gallery sales		\$4,525	\$4,550	\$4,550		n/a
Tuitions and registration fees	\$30,094	\$36,456	\$35,448	\$35,448		n/a
Other program revenue	\$64,276	\$0	\$0	\$0		n/a
Total earned - program	\$108,935	\$57,393	\$53,325	\$53,325	\$0	n/a
Earned - Non-program						
Gift shop and merchandise fees	\$7,510	\$63,008	\$65,306	\$65,306		n/a
Sponsorship revenue	\$10,100	\$26,274	\$28,830	\$28,830		n/a
Application fees		\$18,550	\$20,588	\$20,588		n/a
Other earned revenue	\$18,137	\$23,210	\$31,448	\$31,448		n/a
Total earned - non-program	\$35,747	\$131,042	\$146,172	\$146,172	\$0	n/a
Total earned revenue	\$144,682	\$188,435	\$199,497	\$199,497		n/a

The Art Center aka Anton Art Center

Contributed	FY 2015	FY 2016	FY 2017	FY 2017	FY 2017	FY 2017
	Total	Total	Total	Unrestricted	Temporarily Restricted	Permanently Restricted
Trustee & board	\$9,555	\$28,639	\$7,930	\$7,930	\$0	\$0
Individual	\$22,179	\$26,360	\$25,045	\$25,045	\$0	\$0
Corporate	\$5,000	\$11,774	\$4,920	\$3,350	\$1,570	\$0
Foundation	\$54,890	\$91,500	\$36,500	\$26,500	\$10,000	\$0
City government	\$0	\$0	\$1,915	\$1,915	\$0	\$0
County government	\$0	\$337	\$246	\$246	\$0	\$0
State government	\$80,054	\$78,940	\$78,600	\$34,600	\$44,000	\$0
Federal government	\$10,000	\$10,000	\$0	\$0	\$0	\$0
In-kind operating contributions	\$30,000	\$30,000	\$30,000	\$30,000	\$0	
Other contributions	\$13,800	\$0	\$0			
Net assets released from restriction	\$0	\$0	\$0	\$94,910	-\$94,910	\$0
<b>Total contributed revenue</b>	<b>\$225,478</b>	<b>\$277,550</b>	<b>\$185,156</b>	<b>\$224,496</b>	<b>-\$39,340</b>	<b>\$0</b>
Operating investment revenue	\$11,439	\$11,682	\$11,268	\$11,268	\$0	\$0
<b>Total operating revenue</b>	<b>\$381,599</b>	<b>\$477,667</b>	<b>\$395,921</b>	<b>\$435,261</b>	<b>-\$39,340</b>	<b>\$0</b>
<b>Total operating revenue less in-kind</b>	<b>\$351,599</b>	<b>\$447,667</b>	<b>\$365,921</b>	<b>\$405,261</b>	<b>-\$39,340</b>	<b>\$0</b>
Transfers and re-classifications	\$0					
<b>Total non-operating revenue</b>	<b>\$0</b>					
<b>Total revenue</b>	<b>\$381,599</b>	<b>\$477,667</b>	<b>\$395,921</b>	<b>\$435,261</b>	<b>-\$39,340</b>	<b>\$0</b>
<b>Total revenue less in-kind</b>	<b>\$351,599</b>	<b>\$447,667</b>	<b>\$365,921</b>	<b>\$405,261</b>	<b>-\$39,340</b>	<b>\$0</b>

## Expense Details

	FY 2015 Total	FY 2016 Total	% Change	FY 2017 Total	% Change	FY 2017 Program	FY 2017 Fundraising	FY 2017 General & Administrative
Personnel expenses - Operating								
W2 employees (salaries, payroll taxes and fringe benefits)	\$110,080	\$128,839	17%	\$148,934	16%	\$89,696	\$7,502	\$51,736
Independent contractors	\$17,753	\$96,169	442%	\$128,086	33%	\$79,592	\$0	\$48,494
Professional fees	\$65,046	\$9,041	-86%	\$9,108	1%	\$5,920	\$365	\$2,823
Total personnel expenses - Operating	\$192,879	\$234,049	21%	\$286,128	22%	\$175,208	\$7,867	\$103,053
Non-personnel expenses - Operating								
Advertising and promotion	\$8,457	\$6,068	-28%	\$11,500	90%	\$7,180	\$896	\$3,424
Conferences and meetings	\$1,844	\$50	-97%	\$700	1,300%	\$420	\$42	\$238
Dues and subscriptions	\$1,075	\$1,337	24%	\$6,946	420%	\$4,066	\$204	\$2,676
Grant awards and similar amounts paid	\$42,390	\$42,685	1%	\$44,785	5%	\$44,785	\$0	\$0
Insurance	\$3,658	\$5,606	53%	\$4,711	-16%	\$2,833	\$239	\$1,639
Occupancy costs	\$68,277	\$60,803	-11%	\$54,667	-10%	\$35,432	\$2,189	\$17,046
Office and administration	\$16,897	\$8,985	-47%	\$9,730	8%	\$8,294	\$130	\$1,306
Printing, postage and shipping	\$5,596	\$4,437	-21%	\$9,322	110%	\$5,599	\$521	\$3,202
Travel	\$1,810	\$798	-56%	\$2,953	270%	\$1,772	\$177	\$1,004
Exhibition costs	\$0	\$5,143	n/a	\$5,846	14%	\$5,846	\$0	\$0
Productions and events costs	\$10,241	\$32,241	215%	\$23,209	-28%	\$13,925	\$1,393	\$7,891
Other operating expenses	\$7,433	\$5,400	-27%	\$4,604	-15%	\$3,784	\$0	\$820
Depreciation	\$47,370	\$45,661	-4%	\$41,568	-9%	\$25,005	\$2,104	\$14,459
Total non-personnel expenses - Operating	\$215,048	\$219,214	2%	\$220,541	1%	\$158,941	\$7,895	\$53,705
Total operating expenses	\$407,927	\$453,263	11%	\$506,669	12%	\$334,149	\$15,762	\$156,758
Non-operating personnel expenses	\$0	\$0	n/a	\$0	n/a			
Non-operating non-personnel expenses	\$0	\$0	n/a	\$0	n/a			
Total expenses	\$407,927	\$453,263	11%	\$506,669	12%	\$334,149	\$15,762	\$156,758
Total expenses less in-kind	\$377,927	\$423,263	12%	\$476,669	13%			
Total expenses less depreciation	\$360,557	\$407,602	13%	\$465,101	14%			
Total expenses less in-kind and depreciation	\$330,557	\$377,602	14%	\$435,101	15%			

## Balance Sheet

Assets	FY 2015	FY 2016	% Change	FY 2017	% Change
Current assets					
Cash	\$108,350	\$183,158	69%	\$117,644	-36%
Receivables	\$25,515	\$460	-98%	\$1,430	211%
Investments	\$0	\$0	n/a	\$0	n/a
Prepaid expenses & other	\$1,808	\$5,966	230%	\$3,260	-45%
<b>Total current assets</b>	<b>\$135,673</b>	<b>\$189,584</b>	<b>40%</b>	<b>\$122,334</b>	<b>-35%</b>
Non-current investments					
Fixed assets (net)	\$1,123,849	\$1,086,538	-3%	\$1,047,665	-4%
Other non-current assets	\$0	\$0	n/a	\$0	n/a
<b>Total non-current assets</b>	<b>\$1,123,849</b>	<b>\$1,086,538</b>	<b>-3%</b>	<b>\$1,047,665</b>	<b>-4%</b>
<b>Total assets</b>	<b>\$1,259,522</b>	<b>\$1,276,122</b>	<b>1%</b>	<b>\$1,169,999</b>	<b>-8%</b>
Liabilities & Net Assets	FY 2015	FY 2016	% Change	FY 2017	% Change
Liabilities					
Accounts payable & other	\$16,377	\$8,573	-48%	\$13,198	54%
Loans & other debt	\$0	\$0	n/a		n/a
Deferred revenue	\$0	\$0	n/a		n/a
<b>Total current liabilities</b>	<b>\$16,377</b>	<b>\$8,573</b>	<b>-48%</b>	<b>\$13,198</b>	<b>54%</b>
Non-current liabilities	\$0	\$0	n/a	\$0	n/a
<b>Total liabilities</b>	<b>\$16,377</b>	<b>\$8,573</b>	<b>-48%</b>	<b>\$13,198</b>	<b>54%</b>
Net assets					
Unrestricted	\$1,217,035	\$1,200,526	-1%	\$1,129,118	-6%
Temporarily restricted	\$26,110	\$67,023	157%	\$27,683	-59%
Permanently restricted			n/a		n/a
<b>Total net assets</b>	<b>\$1,243,145</b>	<b>\$1,267,549</b>	<b>2%</b>	<b>\$1,156,801</b>	<b>-9%</b>
<b>Total liabilities &amp; net assets</b>	<b>\$1,259,522</b>	<b>\$1,276,122</b>	<b>1%</b>	<b>\$1,169,999</b>	<b>-8%</b>

Balance Sheet Metrics

	FY 2015	FY 2016	FY 2017
Months of Operating Cash -- Unrestricted	3	3	2
Total working capital -- Unrestricted	\$93,186	\$113,988	\$81,453
Current Ratio	8.28	22.11	9.27
Debt Service Impact	0%	0%	0%
Unrestricted Net Assets Net of Property, Plant and Equipment	\$93,186	\$113,988	\$81,453
Operating Margin	-6%	6%	-25%
Depreciation as a % of Fixed Assets	29%	32%	34%
Leverage Ratio			

Months of Operating Cash -- Unrestricted represents the number of months an organization can operate at current average monthly expense levels with existing unrestricted cash and cash equivalents.  $Cash + Cash\ Equivalents / (Total\ Expense / 12)$ . The ratio is calculated using unrestricted numbers only.

Total working capital -- Unrestricted consists of the resources available for operations, and in this report is calculated as unrestricted current assets minus unrestricted current liabilities. This is a conservative calculation of working capital and may differ from your internal calculations. Adequate working capital provides financial strength and flexibility to your organization, the ability to meet obligations as they come due, and the ability to take more risks, knowing there is a cushion to fall back on.

Current Ratio (Current Assets divided by Current Liabilities) determines the organization's ability to pay current debt using current assets. The higher the ratio, the more capable the organization is of paying its obligations. The ratio is calculated using unrestricted numbers only.

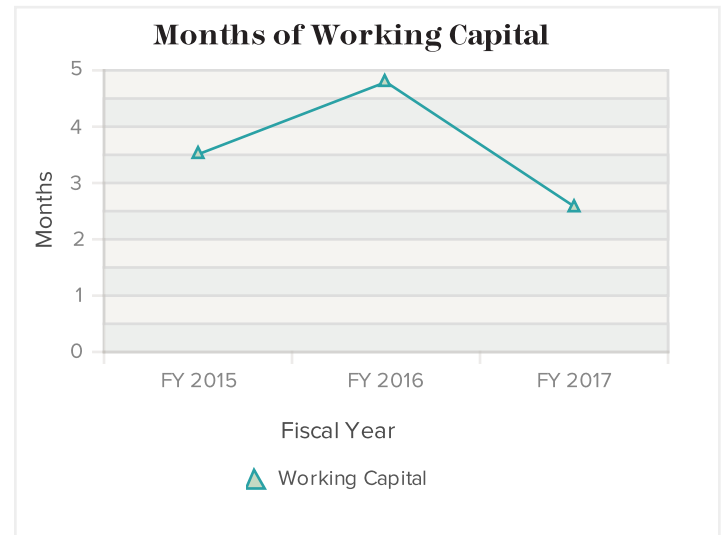
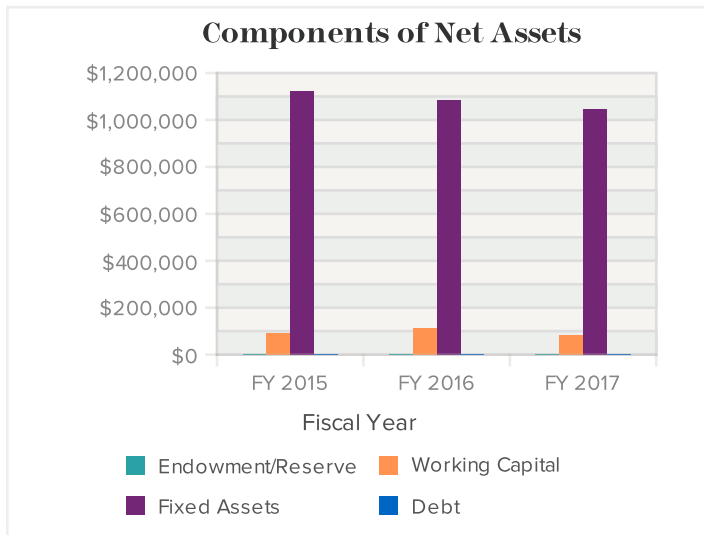
Debt Service Impact (Total Debt Service including principal and interest divided by Total Expense) calculates the % of an organization's total expenses applied to the total debt-service burden, e.g. a mortgage).

Unrestricted Net Assets Net of Property, Plant and Equipment (Unrestricted Net Assets - (Net Fixed Assets - Mortgage Debt)) shows what the organization's unrestricted net assets would be if they did not own any property, or have any debts associated with that property. Because this calculation is based on unrestricted values for net assets and fixed assets, if an organization fills out a single column balance sheet and does not separate fixed assets into restricted and unrestricted categories, this value will be blank.

Operating Margin (Change in Net Assets divided by Total Unrestricted Operating Revenue) is a measurement of the organizations efficiency in operating, highlighting the amount of an organization's surplus or deficit.

Depreciation as a % of Fixed Assets indicates the potential need for replacement or repair of fixed assets (such as buildings, furniture, office equipment, sets and props); especially significant for organizations that own a building or carry a long-term lease.

Leverage Ratio (Total Debt divided by Total Unrestricted and Temporarily Restricted Assets) determines how heavily the organization has borrowed. A number in excess of 50% may indicate a potential crunch.



## Attendance

In-person Participation	FY 2015	FY 2016	% Change	FY 2017	% Change
In-person participation - paid	0	255	n/a	1,231	383%
In-person participation - free	16,488	16,792	2%	19,017	13%
<b>Total in-person participation</b>	<b>16,488</b>	<b>17,047</b>	<b>3%</b>	<b>20,248</b>	<b>19%</b>

Types of In-person Attendance	FY 2015	FY 2016	% Change	FY 2017	% Change
Performance tickets			n/a	60	n/a
Admissions	16,488	13,222	-20%	16,711	26%
Registrants for classes/workshops		575	n/a	402	-30%
Guided tours participants		150	n/a		-100%
Lecture attendees		60	n/a	70	17%
Festival attendees		3,040	n/a	3,005	-1%
<b>Total in-person participation</b>	<b>16,488</b>	<b>17,047</b>	<b>3%</b>	<b>20,248</b>	<b>19%</b>

Attendance Ages	FY 2015	FY 2016	% Change	FY 2017	% Change
Children (18 and under)	4,122	3,904	-5%	4,657	19%
Children served in schools		950	n/a	550	-42%
Seniors	6,183	2,540	-59%	3,037	20%
Adults	6,183	10,603	71%	12,554	18%

Other Participation	FY 2015	FY 2016	% Change	FY 2017	% Change
Grant applicants		38	n/a	45	18%
Grant recipients		19	n/a	19	0%

## Staffing

Staff & Non-Staff Statistics	FY 2015	FY 2016	% Change	FY 2017	% Change
Full-time permanent employees	2	2	0%	2	0%
Part-time permanent employees	1	3	200%	5	67%
Part-time permanent employees - FTEs	0.8	1.16	45%	1.62	40%
Number of part-time or one-time volunteers	172	225	31%	215	-4%
Part-time or one-time volunteers - FTEs	4.5	6.25	39%	6.02	-4%
Independent contractors	11	186	1,591%	182	-2%

Artistic Staff & Non-Staff Statistics	FY 2015	FY 2016	% Change	FY 2017	% Change
Part-time employees that are artists	0	1	n/a		-100%
Independent contractors that are artists	9	179	1,889%		-100%



## Program Activity

	FY 2015	FY 2016	% Change	FY 2017	% Change
Distinct productions		0	n/a	2	n/a
Total performances		0	n/a	2	n/a
Temporary exhibits	15	14	-7%	15	7%
Distinct classes/workshops	53	31	-42%	39	26%
Distinct class series/courses		10	n/a	74	640%
Total classes/class sessions	0	215	n/a	45	-79%
Distinct guided tours		10	n/a		-100%
Total guided tour occurrences		10	n/a		-100%
Distinct lectures	0	4	n/a	4	0%
Lecture occurrences	0	4	n/a	4	0%
Programs offered in schools	0	1	n/a	1	0%
Hours of programming in schools		150	n/a	576	284%
Number of schools served		4	n/a	3	-25%
Artists placed in schools		9	n/a	3	-67%
Fairs/festivals/parades		1	n/a	1	0%
Distinct other programs	4		-100%		n/a
Other programs occurrences	4		-100%		n/a